

GE

Clinical Education Regional Leader (Iberia) Madrid, Spain

University degree, completed or in progress

Role Summary: Coordinate Clinical Education training delivery within his/her given region.

Business Segment:

Healthcare Imaging

Function:

Sales

Essential Responsibilities:

- Coordinate Clinical Education training delivery within his/her given region
- Optimize resources allocation and coordinate closely with application specialists managers
- Proactively anticipate application peaks of activities and propose solutions
- Manage the usage and payment of contractors and freelances. (knowledge / training)
- Closely liaise with OTR (Order to Remittance), Sales, Service to ensure all Clinical Education requests are included within the Clinical Education Resource Management process
- Responsible for associated tools & operating mechanisms; track all activities through Maestro and monitor training completion rate
- Support the necessary Customer logistics required for the delivery of Clinical Education within his/her region including Customer Classroom and Doctor to Doctor training
- Strongly support GE Cares program development and adoption in his/her region, according to the Zone Education Manager or Leader's strategy
- Support Imaging modalities in value proposals, analytics and dashboards when required

Qualifications/Requirements:

- Excellent administrative and organizational skills, with administrative software strong expert knowledge (Powerpoint, Excel, Word)
- Excellent communications skills with customers, face to face and phone
- Strong GEHC tools knowledge
- Essential to be able to work independently
- Fluent in local language and an excellent knowledge of written and spoken English
- Strong influencing skills, to drive and be listened by application specialists and regional managers
- Good understanding and appropriation of marketing tools

Desired Characteristics:

- Customer Service background
- Some Sales or TeleSales experience is an advantage